



Waste ManagementSM

3003 Butterfield Road
Oak Brook, Illinois 60523-1100

Phone 630.572.8800

August 5, 1998

Mr. David Hertog
President
Hertog & Associates, Inc.
813 West Oakton, Suite 101
Elk Grove Village, Illinois 60007

Dear David:

I would be remiss if I did not write to commend you again for your extremely prompt and professional response to our requirements for security services in connection with the Special Meeting of Stockholders on July 15. It was very much a pleasure to work with you, even on such short notice.

I look forward to getting together at some point later this summer.

Very truly yours,

A handwritten signature in black ink that reads "Tom Witt".

Thomas A. Witt

TAW:lsf

The logo for Hertog & Associates, Inc. (HAI), consisting of the letters "H", "A", and "I" stacked vertically inside a grey rectangular box. In the background, there is a faint image of a magnifying glass over a document.